We asked 375 industrials and chemicals businesses in 22 markets how they are steeling themselves for the net zero transition and what the formula for change looks like.

collaboration and cooperation across the entire ecosystem. Companies that fail to move quickly enough risk losing their place in the value chain." **Seb Henbest** 

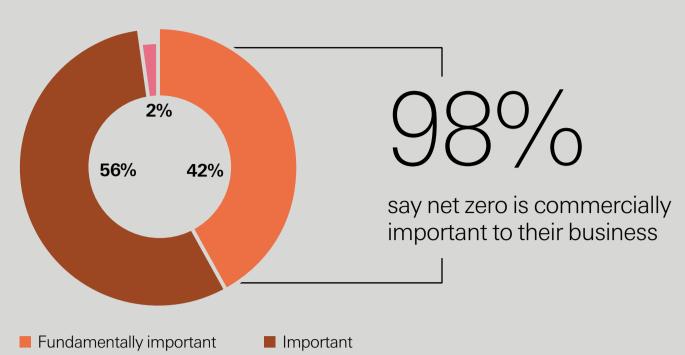
"The net zero pathway for the industrials sector will require

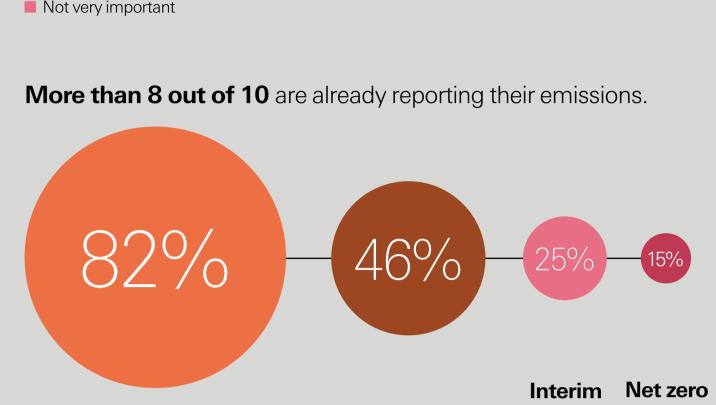
Group Head of Climate Transition, HSBC



### Business sentiment and strategy

Net zero is **commercially important** to almost all companies in the industrial sector.





Scope 3

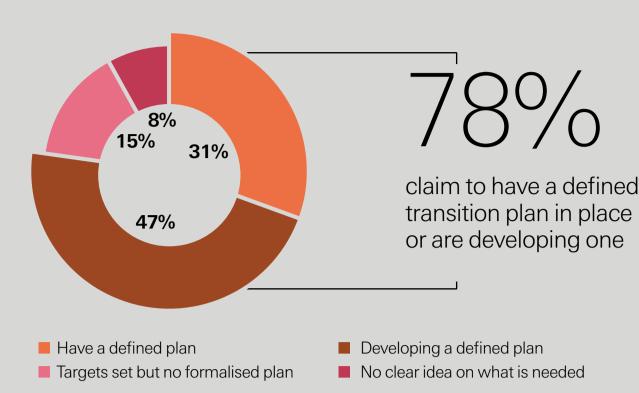
targets

target

the transition as a strategic priority and are committing to reporting on their progress.

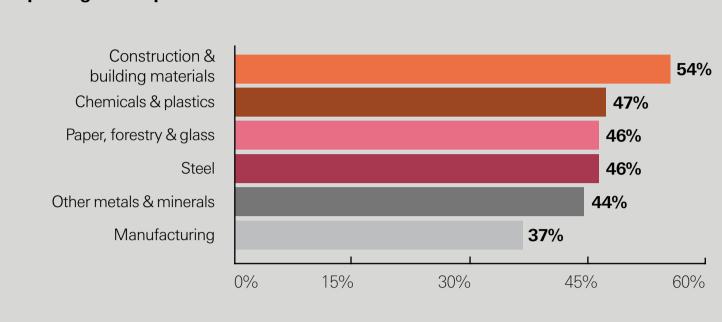
Industrials and chemicals companies see

Over three quarters are formalising their transition plans<sup>1</sup>.



Scope 3 reporting **differs markedly** between industry sectors % reporting on scope 3 emissions

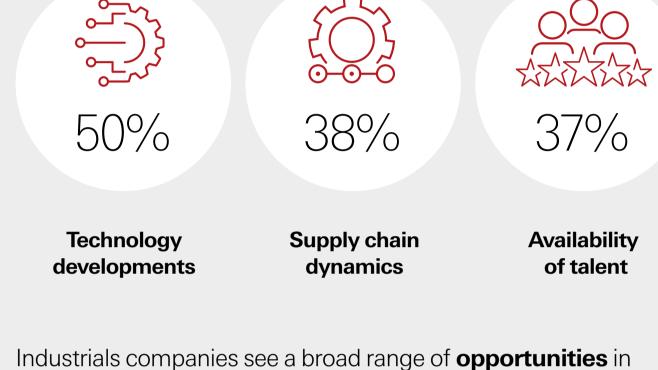






# Catalysts for change

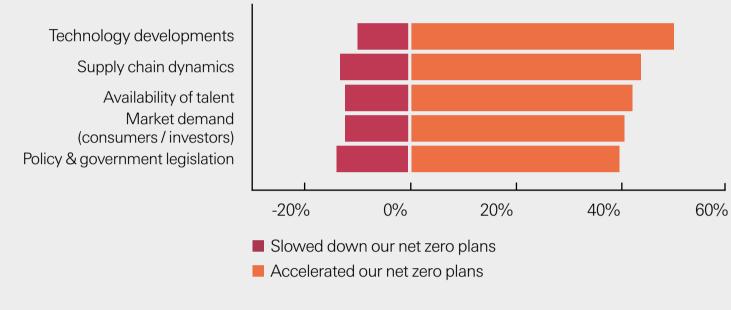
Most important accelerators of progress towards transition.



but companies also see a range of opportunities in their transition.

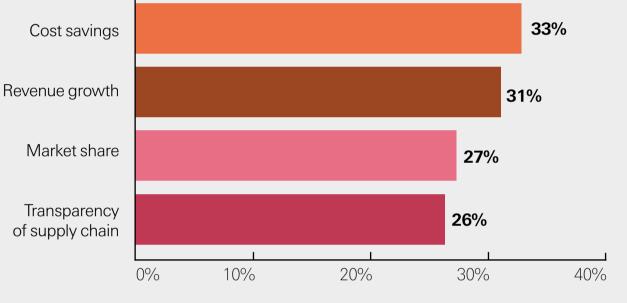
Regulation is an important driver of progress,





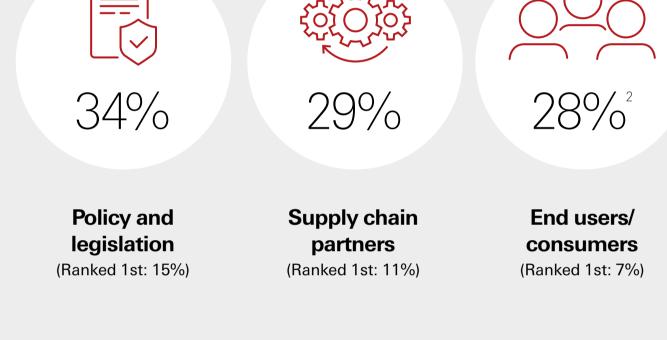
the transition, including cost savings, business growth and supply chain transparency.





net zero strategy, ranked 1st by 15% and in the top 3 by 34%. Top three external influences

Policy and legislation is the leading external influence on



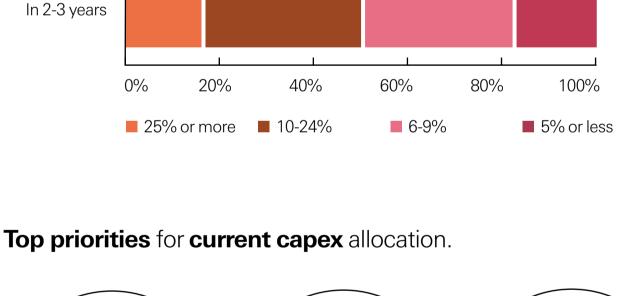


Current

### Actions and investment

Capex spending is rising. More than a third (35%) are spending more than 10% of their capex on the net zero transition, and 54% plan to do so in 2-3 years' time.

Proportion of capex allocated to net zero transition



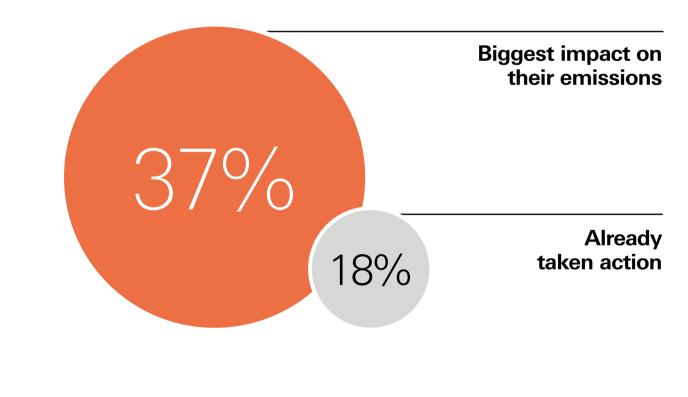
Almost four out of 10 industrials and chemicals companies recognise electrification as the most important step in their

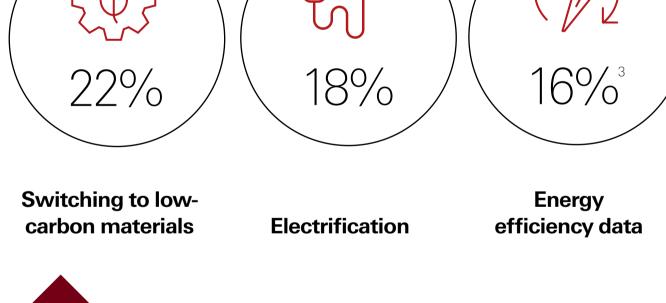
transition, but far fewer have been able to electrify their operations.

significant steps, however, are a challenge for many.

Companies are investing in a range of decarbonisation

initiatives, and capex spending is rising. The most





% seeing a higher yield vs non-sustainability related spending

Current net zero capex yield



**56%** 

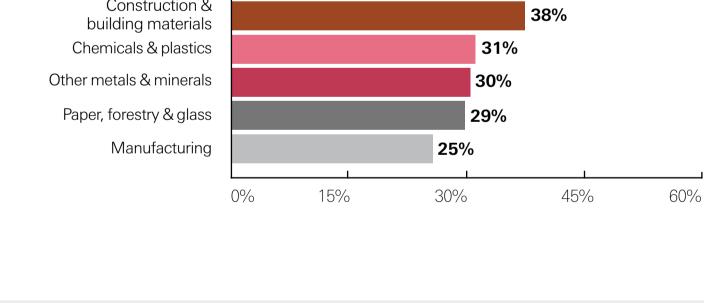
5%

1%

50%

41%

50%



Industrials and chemicals companies are confident

about the transition pathways for their sector, and

technologies and develop new standards.

availability (15%) and cost (10%).

to net zero across their industry.

are looking to work with their partners to implement



Influencing the future

Overall, half of businesses think that their industry has a clearly Most businesses believe the technology exists to support their transition towards net zero and are working on adopting it. However, defined pathway to net zero, and a further 39% think that the the biggest constraints on adopting new technology are limited short-term steps are in place.

Goals and scenarios clearly defined

18% The technology exists and we are already adopting it **51%** Technology exists and we are in the process of seeing how this might work for our business Technology exists but there is no or 15% limited supply / availability Technology exists but is too expensive 10%

The majority of businesses are looking for a consistent approach

Some technology exists but there are

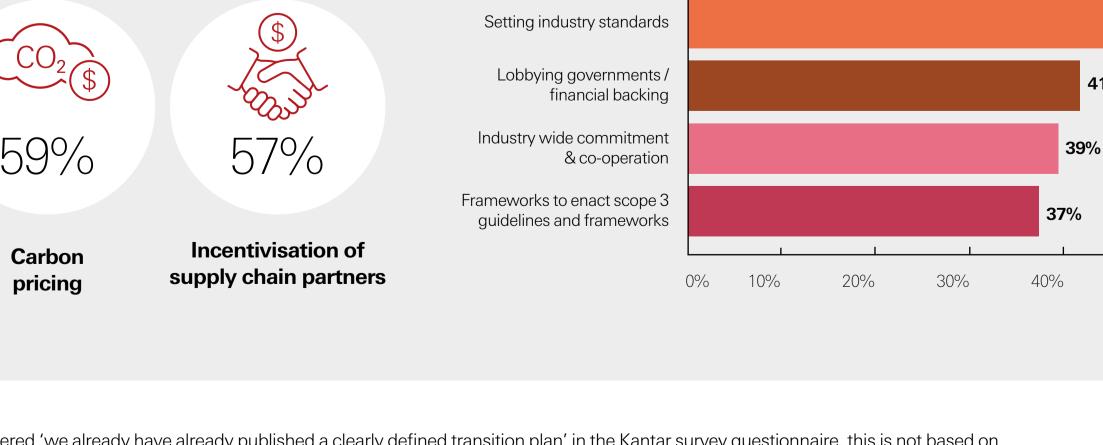
Technology does not exist / Don't know

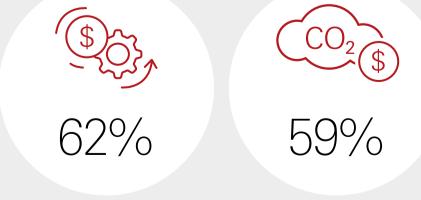
still gaps to fill



Setting industry standards

The biggest benefits of a consistent industry stance





**Pricing** 

strategies

Methodology

How companies are influencing scope 3 emissions

HSBC assumptions or information we have available from our client base. 28% also for financial institutions and pressure groups / activists 16% also for production or sourcing of more sustainable products / materials

based on respondents who answered 'we already have already published a clearly defined transition plan' in the Kantar survey questionnaire, this is not based on

For HSBC's Transition Pathways survey, HSBC has worked with Kantar, a data, insights and consulting company. The survey is not wholly-representative of HSBC's customer base and covers respondents across 375 key financial decision makers from businesses operating in the chemicals and industrials sector, comprising Discovery and Extraction (138 businesses), Processing (166 businesses) and Manufacturing (71 businesses). Key sub-sectors that were further identified were Chemicals and Plastics (74), Construction and Building Materials (68), Paper, Forestry and Glass (65), Steel (54) and other metals and minerals (43). Businesses were located in Europe (91), Asia (102), the Middle East (67) and North/Central America (115).

Overall, 71 had a turnover below \$50m, 87 had a turnover between \$50 and \$499m, 84 had a turnover between \$500m and \$2.5bn and 133 turnover in excess of \$2.5bn. 110 had been established for less than 10 years and 265 for more than 10 years. Data was collected through an online questionnaire and the survey ran from 14 July to 1 August 2023. In preparing this survey, HSBC has relied upon available data, information and responses given at the time of writing. This report should not form the basis of any third party's decision

Find out more

Today we finance a number of industries that significantly contribute to greenhouse gas emissions. We have a strategy to help our customers to reduce their emissions and to reduce our own. For more information visit <u>www.hsbc.com/sustainability</u>.

## to undertake, or otherwise engage in, any activity and third parties do not have any right to rely on it. Neither HSBC nor Kantar accept any duty of care, responsibility or liability in relation to this research or its application or interpretation, including as to the accuracy, completeness or sufficiency of it or any outcomes arising from the same. For more information about this research and to explore industry insights from the Industrials and Chemicals sector click here.